

## What's the Use of Waiting?

"They" say "all things come to him who waits," but we have not been waiting, and we don't propose to wait. We KNOW our prices are right, our work A-1, and if you don't bring us work we will come after it, in one way or another, either by bringing to your notice our prices, facilities and quality of execution, or personal interviews. We are not grumbling; far from it. We've had our share; we are still getting our share. But we have placed at your disposal a modern, and almost ideal, printing establishment, with such facilities as to command admiration from all with whom we have business intercourse. We are not waiting; haven't time to wait.

Roanoke, Va., 189	
To BALL & MAW DR.	
GROCERS	
Terms	

## An Up-to-Date Printing Office.

One of the vows the writer made when he was "devil" in a country printing office was, in effect, that if he ever owned or managed a printing establishment, it would be kept clean, at least by comparison. At that time he hardly felt the force of the vow, for he has learned after years of experience that it is necessary immediately after one "going over" to start at the beginning and go over it all again. It never ends—just like a housekeeper's duties—but not like the boy who sees no use in washing his face because it will get soiled again. But, a clean printing establishment is just as necessary for the proper execution of work in our line as light and heat and power. And the vow has been kept. Come and see.

## We Do Not Believe

There is another city in the State which sends such a small proportion of its orders for printing and blank books away to our Northern friends as Roanoke. All honor to our bankers and business men; that is—most all of it. We must reserve a little, as this is our "own country."

## We Print Anything

That can be desired or devised from movable type, paper and ink—and brains. Brains are just as important in our work as paper or ink or type. It is the combination that tells. We do not mean to be egotistical at all; but combining these things to bring forth a harmonious result has been our study—and we do claim to know our business right thoroughly.

## All together

One of the things which has contributed largely to the success of our establishment is the systematic working "together" of all our forces in all departments. This has reduced to a minimum the "lost motion" which is usually to be found in large industries. If a minute can be saved here, another there, it is done—an hour is gained—thus we take care of the fleeting moments. Five minutes wasted daily by each of our employees would mean the interest on \$10,000 a year. In these days of close margins each moment of time must be productive.

Roanoke, Va., 189	
RECEIVED OF	
DOLLARS	
\$	

## Quite Recently, Too

The times are hard, money tight, everything handled economically—but it cannot possibly stay that way. So we are pushing ("not shoving") ahead, just as though good times were upon us. We cannot afford to lag behind or worry; but in times of peace we are preparing for war. And when it comes we will have an establishment that can take care of anything that comes—and things that do not come now. Recently we placed an order for one of the largest lots of new type ever given at one time in Virginia.

## On the Second Floor

A long row of small presses, used for cards, envelopes, statements, note heads, tickets and small work. Here, also, is probably the most wonderful piece of mechanism in our establishment—the Railroad Ticket Printing Machine. Think of it the next time you purchase your ticket. Secured behind iron bars and double locks, it at once suggests government bonds, with all these safeguards.

## Further Along

On this floor is the type-setting department, where expert minds and fingers think and act rapidly and correctly, interpreting at times handwriting that would make Horace Greeley turn green with envy. Large, extra large fonts of type permit the handling of very large orders in a most satisfactory and expeditious manner. Our force in this department can set up about as many pages in a day as a man can read. A plentiful supply of Algebraical, Astronomical, Geometrical signs and characters, accented letters, and "odd sorts" enable us to handle difficult and intricate work in special lines.

## On the Top Floor

Is our Blank Book Manufactory, ruling machines, including on which is probably the largest south of Philadelphia; our various wire stitchers, which will take wire from a spool, cut it the proper length, shape it, and drive through a book three-fourths of inch thick, or one not so thick, 120 a minute; then our paging and numbering machines, board and paper cutters, book presses, which exert a pressure of twenty tons or more, perforating, punching and eyeletting machines, and the engraving department—which latter is an innovation for this section.

## Our Establishment

Is just opposite and overlooking the lawn of Hotel Roanoke, (one of the finest hotels in the State,) which gives us a magnificent, bright, refreshing view at all times. Our business office and press-room are on the ground floor (along with our prices). Each floor and department is connected with the office by Electric Bells, Speaking Tubes, and Elevators; and all departments are beautifully supplied with all kinds of Labor and Time-Saving Appliances.

## In Our Press-Room

Can be seen the rapid, diminutive and monster cylinder presses including the famous "Promise Keeper," turning out thousands upon thousands of sheets every day. Our largest and best paper cutting machine, the automatic cutting knife sharpener, and tableting apparatuses are on this floor. The wonderful and powerful electric motor, which propels the machines on all three floors, is also on this floor. Over in one corner, hardly noticeable, is kept in readiness, as a supplementary power, an improved Gas Engine, to be attached at momentary notice, in case of accident to the electric motor, or for other causes. This precludes the possibility of a "hole" in the power question.

BLACK & WHITE,	
Attorneys at Law,	
P. O. Box 26, Roanoke, Va.	

## And Our Stock-Room!

If some of our friends who usually buy a quire or so of paper at a time, could look in upon this department, they would not cease wondering for days. We do not exaggerate a particle when we say you can see A TON OF A KIND; yes, TEN TONS OF A KIND. You say: "What, ten tons of one kind of paper in a town like Roanoke?" That's what we said. Come and see. And, besides, hundreds of other kinds of plain, fancy and unique; there are stacks of card-board, of a kind, as high as a man, and he need not be a Lilliputian, either.

## What Can We Not Do

With such facilities? A card, a circular, note head, envelope, pamphlet, price list, catalogue, book, railroad rate sheet or time table, a ruled blank or a 1000-page ledger, on any or all, we assure our friends we are AT HOME, from January 1st to December 31st.

The Stone Printing and Manufacturing Co.,

Printers, Engravers and Book Manufacturers,  
ROANOKE, VA

## TRIMMINGS AND MATERIALS.

Skirts are Trimmed Around the Bottom. Whipcords and Mohairs. Very short basques are fashionable. They vary from 3 1/2 to 4, or 5 inches in length and are even a little longer sometimes. Often the extreme length is in front, the sides and back being quite short. Trimmings are seen on skirts and serve to give them bulk about the foot in spite of the narrower circumference of the skirt itself. Platings, ruffles and ruches are employed as well as applications of braid. Many costumes of the tailor made style have one or several braided motifs placed lengthwise of the front of the skirt, the high collar and the sleeves being braided to match.

Whipcords are among the popular goods and are shown in solid colors and mixtures of two tints, these being extremely stylish



SILK BODICE.

and handsome. Black and white will be popular in combination. A pepper and salt fabric made of black mohair and white spun silk has attracted much attention. The weave is very loose and soft, but the threads are closely interlocked, making a durable fabric.

Besides cloth and similar wool goods employed for tailor made gowns there is an astonishing variety of materials, almost all approaching the mohair type. The colors are wonderfully soft and beautiful and have the added charm of brilliancy that mohair always possesses. Changeable effects are of course seen in all combinations of tone. The summer passementeries, spangled and other, embroidery and lace, form charming trimmings for these lovely fabrics. Fine, thin broche silks in delicate coloring and tulle are also much in vogue, changeable tones being preferred.

An illustration is given of a bodice of pin striped taffeta of lizard green. It is slightly gathered at the waist to form a blouse. There are short, full basque and a wide belt, the latter closed with four large buttons. The square décolletage is framed in bands of green and rose changeable moiré silk, adorned with buttons, the shoulder bands extending down the back in brooches. A ruffle of embroidered tulle is carried across the front of the bodice, and two tulle ruffles form epaulets. The bouffant sleeves have turned back cuffs, decorated with buttons, and are finished with ruffles of tulle. JUDIC CROCKET.

## RECONCILED.

"Have pity!" cried the weeping rose.  
"Oh, tear me not from this dear bower!  
Here have I grown from bud to flower;  
Here let me in my bloom repose."  
"Weep not, O rose!" I whispered low.  
"I'll take thee to a heavenly rest.  
Upon my sweetheart's swelling breast  
Thy beauty shall in rapture grow."  
"I'm happy," sighed the smiling rose.  
"Her radiant eyes upon me bend.  
Her breath and mine in greeting blend.  
I feel the throbbing of her heart.  
Oh, never tear us two apart!"  
Here through life's bloom would I repose."  
—Clement Clifford in New York Ledger.

## BANK BOOKKEEPING.

A Perfect System Never Has and May Never Be Developed.

The cashier of a prominent up town bank says that such a thing as a perfect system of bookkeeping has never been devised and probably never will be. "When you think of it," he said, "bookkeeping is simply a question of mental ingenuity. What one brain can devise in the way of safeguards another brain can usually undo, speaking in a general way. The daily papers in condemning the banks because of the moderate salaries paid to bookkeepers overlook a very important fact. The banks pay the market rates to expert bookkeepers, which are anywhere from \$1,800 to \$2,200 a year. An almost unlimited number of men can be obtained at these figures, and paying more money would not make the banks a bit safer, for the simple reason that men of strong mental powers, great business capacity and unswerving integrity are not, as a rule, content to be mechanical bookkeepers in large institutions. I do not, of course, mean to disparage bookkeepers in any way.

"The point is that the men who make good bookkeepers are unimaginative, reliable and steady going persons, who are not influenced by great ambition, and who do not aspire to lofty places. It is not required of a bookkeeper that he shall have very high mental qualifications as bookkeeping is now conducted in our big institutions. Each man has a stipulated amount of work of a stereotyped nature to do. He has of course enough ingenuity to swindle, if he chooses to do so. Anybody who believes that a perfect system of bookkeeping can be devised must also believe that it would be impossible to counterfeit money. The Bank of England has been held up as a marvel for many years, and yet it is no secret that that institution was swindled in the most complete manner for many years before it was found out. The most important and conservative commercial agencies and financial institutions in this city and London have lost money through their employees, and the Credit Lyonnais, in France, where bookkeeping is said to have been carried to the very highest point of safety, was completely upset by a number of clerks two years ago, who had no difficulty whatever in hoodwinking the experts and pocketing the bank's money."—New York Sun.

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Roanoke, Va.

## There is

No Word so Full of meaning and about which such tender recollections cluster as that of "Mother."

Yet there are months when her life is filled with pain, dread and suffering, and she looks forward to the final hour with gloomy forebodings, fear and trembling.

## "Mother's Friend"

prepares the system for the change taking place, assists Nature to make childbirth easy, and leaves her in a condition more favorable to speedy recovery. It greatly diminishes the danger to life of both mother and child.

Sent by Mail, on receipt of price, \$1.00. Book to "Expectant Mothers" free upon application. The Bradford Regulator Co., Atlanta, Ga.

SOLD BY ALL DRUGGISTS.

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The honest, reliable, 15-year-old Ramblers are the best wheels to buy, and you save \$20. Lap brazed joints, fish-mouth reinforcements, "dished" sprockets and U. & J. tires make this the most desirable wheel made. Investigate its many advantages and satisfy yourself. Catalogue free.

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Keep a Full and Complete Line of Every Article Known to the Hardware Trade. We invite an Inspection of Our Stock and Prices.

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The Family Friend.

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THE IDEAL LAXATIVE

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AS PLEASANT AS HONEY

AND SURE CURE FOR

Indigestion, Dyspepsia, Biliousness,

Stomach Troubles, Bowel Disorders, Liver

Diseases, Irregularity, Kidney Troubles,

Headache, Fevers, Sick Stomach, Skin

and Blood Disorders, Thick and Sallow

Complexion,

AND VERY MANY OTHER DISEASES

AND COMPLICATIONS DUE TO AN INACTIVE

STATE OF THE BOWELS.

PRUNELINE is the safest and surest

cathartic and aperient one can use. It

thoroughly cleanses without griping,

purifies the blood and removes all

waste from the system. It does away

with Castor Oil, Salts, Blue Mass and

all other nauseous purgatives. It

tones and energizes all the great or-

gans of the system. It is free from all

harshly acting drugs, and is always

safe, always ready, always reliable.

KEEP THE HEAD COOL, THE FEET

WARM AND THE BOWELS OPEN.

PRUNELINE FOR THE LATTER PURPOSE.

PRUNELINE

IS THE PERFECT FAMILY MEDICINE.

SOLD BY ALL DEALERS,

or sent on receipt of 50 cents to any address

BY

Winkelmann & Brown Drug Co.

SOLE PROPRIETORS,

BALTIMORE, MD., U. S. A.

## LEGAL NOTICES.

BY VIRTUE OF A DECREE entered in the chancery cause of J. R. Hockaday, trustee, vs. H. R. Trout, trustee, et al., on the day of February, 1895, as supplemented and amended by decree of day of May, 1897, of the hustings court for the city of Roanoke, Va., the undersigned commissioner will, on SATURDAY, THE 10TH DAY OF JULY, 1897, at 2 o'clock M., of said day, in front of the courthouse of Roanoke city, Va., offer for sale to the highest bidder, the following lot or parcel of land, lying and being in the city of Roanoke, Va., and bounded and described as follows:

Beginning at the southwest corner of Peach Tree street and the Old Salem and Lynchburg road, thence north 75 degrees 42 minutes west 121 2/3 feet along said road to a point, thence continuing along said road north 61 degrees west 301 7/12 feet to a point, thence south 6 degrees 2 minutes west 203 3/4 feet to Ebony street, thence along Ebony street south 83 degrees, 7 minutes east 116 2/3 feet to a point, then continuing along said street south 49 degrees east 196 4/5 feet to a point, thence south 36 degrees 15 minutes east 35 feet to a point on said Ebony street, continuing with the same south 49 degrees east 105 feet to the northwest corner of Ebony and Peach Tree streets, thence with the latter north 2 degrees 8 minutes west 81 1/2 feet to a point on Peach Tree street, thence north with the same 13 degrees 54 minutes east 191 feet to the place of beginning.

TERMS OF SALE: Cash sufficient to pay costs of this suit and sale and to pay off and discharge the amount due on the said note, ascertained by this decree, to be the sum of \$600, with interest from the 12th of March, 1891, subject to a credit of \$300 as of the 9th day of March, 1893; balance in one and two years from day of sale. Purchaser to execute his bonds for the deferred payments and title to property to be retained until the same are paid.

Above boundary of land has been subdivided into 35 lots and by the terms of the decree the said lots will be offered separately, and if they fail to bring the amount due on note aforesaid, then the above described boundary will be offered as a whole, starting the same at the sum of the sale of the lots separately.

ROBERT E. SCOTT, Special Commissioner.

In the clerk's office of the hustings court of the city of Roanoke, J. R. Hockaday, trustee, plaintiff, vs. H. R. Trout, trustee, et al., defendants.

I, S. S. Brooke, clerk of the said courts, do certify that the bond required of the special commissioners by the decrees rendered in said cause on the day of February, 1895, and of May, 1897, has been duly given.

Given under my hand as clerk of the said court, this 5th day of June, 1897.

S. S. BROOKE, Clerk.

BY VIRTUE OF A DEED OF trust from J. G. Kuykendall and wife to the undersigned, dated the 15th day of September, 1892, and recorded in the clerk's office of the city of Roanoke, in deed book 78, page 307, for the purpose of securing certain payments to become due to the Old Dominion Building and Loan Association of Richmond, Va., default having been made in the payment of said deed, and having been required so to do by the beneficiary thereunder, the undersigned will offer for sale at public auction on the premises on the 25TH DAY OF JUNE, 1897, at 12 o'clock m., the following described property situated in the city of Roanoke, Va:

Beginning at a point on the west side of Roanoke street 200 feet south of Spruce street, thence with Roanoke street south 7 degrees 30 minutes west 50 feet to a point, thence north 78 degrees 30 minutes west 150 feet, thence with an alley north 7 degrees 30 minutes east 50 feet to a point, thence south 78 degrees 30 minutes east 150 feet to the beginning.

TERMS OF SALE:—Cash. The amount due under said deed of trust is \$1,151.30. LUCIAN H. COCKE, J. W. EHELDEN, JR., Trustees.

5-23-td.

TRUSTEE'S SALE.—BY VIRTUE of a certain deed of trust, dated April 26th, 1890, and of record in the clerk's office of the hustings court of the city of Roanoke, Va., deed book 39, page 181, and default having been made in the payment of a portion of said debt therein secured, and being required so to do by the owner of the defaulted note, I will sell at public auction in front of the courthouse in Roanoke, Va., on THE 24TH DAY OF JUNE, 1897, at 11 o'clock a. m., to the highest bidder, all that certain lot or parcel of land lying in the city of Roanoke, Va., described as follows:

Said parcel of land is situated on the northeast corner of Commerce street and Salem avenue and fronts sixty feet on Commerce street and extends back between parallel lines along Salem avenue one hundred and sixteen feet, more or less, except as to the eastern portion of lot, fronting fifty feet on Salem avenue and extending in a northerly direction between parallel lines sixty feet, which has been released from the lien of the deed above mentioned.

TERMS:—Cash.

5-23-td.

L. R. GILLS, Trustee.

TRUSTEE'S SALE.—BY VIRTUE of a deed of trust executed March 25, 1891, by Mrs. May M. Simmons and husband, recorded in deed book 61, page 15, of the Roanoke corporation, court clerk's office, default having been made in the payment of a portion of the debt mentioned therein and being required so to do by Junius B. Fishburne, the beneficiary, I shall on the 22ND DAY OF JUNE, 1897, at 12 o'clock M., at the front door of the courthouse in the city of Roanoke, Va., proceed to sell at public auction to the highest bidder the property conveyed in said deed, described as follows:

Beginning at a point on the south side of Campbell street 81 26/100ths feet east of Fishburne street, thence south 0 degrees 49 minutes west 375.1 feet to an alley, thence with same south 83 degrees 36 minutes east 74.25 feet to a point, thence north 0 degrees 49 minutes east 83.78 feet to a point, thence south 88 degrees 14 minutes east 17.3 to a point, thence north 0 degrees 49 minutes east 202.8 feet to Campbell street, thence with same south 87 degrees 1 minute west 91.5 feet to the beginning.

It being the property embraced in said deed of trust, and to which special reference is hereby made.

TERMS: Cash sufficient to pay the cost of executing this trust, and the balance due on the debt secured in said deed, to wit, the sum of \$3,290.76, which embraces interest to day of sale, and the residue in two equal annual instalments from date of sale, with 6 per cent. interest, to be secured by deed of trust on property.

JNO. W. WOODS, Trustee.

5-18-td.